

Partner Program

Why Partner with Visibility Software?

Are your prospects and clients demanding a recruiting system or in need of a solution to help manage their employee training information? Are you looking for an applicant tracking or training management solution to expand your product offering? If you answered yes to either of these questions, take a look at our company and solutions! When you partner with Visibility Software, you get more than just a standard program. You get top quality software products, more than a decade of industry experience at your fingertips, and a partner organization committed to helping you grow your business.

The Visibility Software partner program can help you add significant revenue opportunities by including two best in class HR related software products. By joining our partner program, you gain access to industry leading applicant tracking and training management systems, as well as superior consulting and support services for your clients and prospects.

Competitive Advantages:

- **Meet your clients needs – NOW**
- Give options to your clients – choose between a **Purchased or Hosted solution**.
- Take the confusion out of pricing - **No a la cart pricing**
- Ease of use – **100% Web based**
- Help your clients select **Industry Experts** - Our focus is dedicated to our core products, Cyber Recruiter & Cyber Train
- **Simple Integrations** – Established integrations with Microsoft Dynamics GP, Deltek, HR Office, Abra HR and many more



Best of Breed Products:

- **Cyber Recruiter** helps Recruiters and Hiring Managers manage and communicate during the recruiting process to help get open positions filled faster and more efficiently. This 100% web-based tool streamlines the entire recruiting process and can be configured to meet your client's specific recruiting needs. This highly configurable, paperless, process oriented system is the perfect recruiting solution for your company. To learn more check out www.CyberRecruiter.com.
- **Cyber Train** ensures that employees receive the training they need on time, every time. Cyber Train automates the scheduling, record keeping and correspondence to prevent details from falling through the cracks. With Cyber Train your clients will be able to track training requirements, including certifications, easily and accurately. Since Cyber Train is a web-based application, employees are able to view requirements and class offerings then request training all online. Cyber Train is the system to manage all aspects of training administration. To learn more visit www.CyberTrain.com

When you partner with Visibility Software you join a team that has significant experience in the HR industry. Our expertise covers all phases of the software process from technical support and professional services, to implementations and data conversion, to development and marketing. Our team is prepared to support you through every step of the process, as little or as much as needed to ensure a complete level of comfort for you, your team and your prospects.



Visit our website at www.visibilitysoftware.com.

Partner Program

Referral Partner Program

As a Referral Partner you will benefit from a flexible program that offers as little or as much help as you want to close your sales. You can simply pass us the contact information through our online registration process and our sales staff will work directly with your prospects through to close. Or you can maintain involvement and request our support as you see fit. In addition to great support, you will receive generous commissions with no up front costs. The benefits of the Referral Partner program include:

- Significant revenue opportunity via generous referral commissions (20% on the price of the software)
- No up front cost to partner with us
- Ability to increase your partner/commitment level as you experience success
- Simple online lead referral and registration process
- Customized marketing materials and use of Visibility Software partner logo
- All product marketing materials and documentation provided
- Sales presentations and product demos provided by Visibility Software staff
- Preview of pre-released software to give you a head start on selling the benefits
- Company logo, description, and website link on Visibility Software website
- Quarterly newsletter full of product information, best practices, announcements, and tips
- Referral partner orientation to ensure all new partners get the information needed to be successful

Partner Feedback

"Your company has a leading edge with your impressive documentation, notes, workbooks, and end products. That is very rare in today's working environment. It has been a very pleasant experience."
- GEHA

Product Partner Program

If you decide to upgrade your partnership level with us, you agree to increase your involvement and commitment to the sales and implementation process. The benefit to you is greater commissions and more control over the sales and implementation process. Once we receive your initial investment of \$5000 per product, we work closely with you to train and certify your staff. We remain engaged as you progress through the program working side by side with you on the first few prospects to ensure that you are confident in your ability to sell and implement our products. In addition to the many benefits you receive with the Referral Partner Program, certified Product Partners also receive:

- Greater commissions on sales (30%-60% on software) and services (5%-100% on implementation and training)
- Partner portal access to track leads and your success
- Exclusive website for demonstration purposes
- On-demand training materials available online anytime
- Ongoing technical support for you and your clients